



To: Mayor and Common Council

From: Thomas Ledwell, Chief of Police

Date: July 25, 2022

Re: Approval – Purchase of Police Portable Replacement Radios

Background

The Police Department has fifty-eight (58) Motorola portable radios in inventory. These radios are model# XTS5000. Motorola no longer supports this model. Motorola no longer stocks replacement parts for XTS5000 radios. Vendors can no longer repair our broken radios. Additionally, with our current radios, we lack the ability to interface, using certain functions, with our neighboring agencies. The Department received funding in the FY2022 capital budget to start incrementally replacing our portable radios with Motorola APX6000 radios. The Department purchased twelve (12) new portable police radios FY2022. The Department received approval for funding the second batch of twelve (12) new portable police radios in the FY2023 capital budget. There is \$64,740 allocated in the FY2023 capital budget for this purchase.

Motorola Solutions has State of Maryland Contract #23551 for the 700MHZ Statewide System. Under this contract, the cost per portable radio with necessary configurations is \$5,701.64. The total cost for twelve (12) portable radios is \$68,419.68. This cost increased more than we anticipated from the FY2022 cost. The Department would need to utilize an additional \$3,679.68 from the budget to pay the difference.

Recommendation

Staff recommends that the Mayor and Common Council authorize the purchase of twelve (12) Motorola APX6000 Model 2.5 portable police radios and desk chargers from Motorola Solutions Inc. at a total cost of \$68,419.68.

Attachments

- Motorola APX Model 2.5 Portable Radio & Desk Charger Price Breakdown

cc: Sara Imhulse, City Administrator

Billing Address:
 WESTMINSTER, CITY OF
 45 W MAIN ST
 WESTMINSTER, MD 21157
 US

Quote Date:06/09/2022
 Expiration Date:09/07/2022
 Quote Created By:
 Nicole Crowe
 Nicole.Crowe@
 motorolasolutions.com

End Customer:
 WESTMINSTER, CITY OF

Contract: 23551 - STATE OF MARYLAND
 700MHZ STATEWIDE SYSTEM

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	12	\$3,595.00	\$2,588.40	\$31,060.80
1a	H869BZ	ENH: MULTIKEY	12	\$363.00	\$261.36	\$3,136.32
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	12	\$6.00	\$4.32	\$51.84
1c	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	12	\$110.00	\$79.20	\$950.40
1d	QA05570AA	ALT: LI-ION IMPRES 2 IP68 3400 MAH	12	\$110.00	\$79.20	\$950.40
1e	Q361AR	ADD: P25 9600 BAUD TRUNKING	12	\$330.00	\$237.60	\$2,851.20
1f	QA00580AC	ADD: TDMA OPERATION	12	\$495.00	\$356.40	\$4,276.80
1g	QA05100AA	ENH: STD 1 YR WARRANTY APPLIES NO SFS	12	\$0.00	\$0.00	\$0.00
1h	QA03399AA	ADD: ENHANCED DATA APX	12	\$165.00	\$118.80	\$1,425.60
1i	H38BT	ADD: SMARTZONE OPERATION	12	\$1,320.00	\$950.40	\$11,404.80
1j	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	12	\$567.00	\$408.24	\$4,898.88
1k	Q629AK	ENH: AES ENCRYPTION AND ADP	12	\$523.00	\$376.56	\$4,518.72



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2	NNTN8863A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG	12	\$169.56	\$130.56	\$1,566.72
3	PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	12	\$143.64	\$110.60	\$1,327.20

Grand Total**\$68,419.68(USD)****Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

